



JME Consulting
Business Technology Advisors



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Introduction

VISION

Be **trusted business technology advisors** that solves complex business challenges with simple to use cloud-based technologies.

VALUE PROPOSITION

Our cloud-based knowledge and skills enable businesses to **manage and run their organisations from anywhere**, efficiently and effectively.

MISSION

Enable businesses to embrace technology as a platform so they can become sustainable and grow.

PURPOSE

Position businesses for **growth and scalability** through cloud based technologies that aligns with their overall strategy.



Services



CLOUD STRATEGY ADVISORY

We advise businesses on fit for purpose cloud strategies to ensure growth, scalability, integration and continuation.

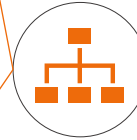


CLOUD TECHNOLOGY TRAINING

We train businesses on their cloud technologies implemented to ensure minimum or no dependency on us going forward.

CLOUD TECHNOLOGY SELECTION

Selecting the right Xero ecosystem technologies for business based on price, functionality, usability and future growth requirements.

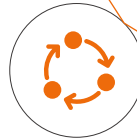


IMPLEMENTATION PROJECT MANAGEMENT

We manage the implementation of cloud technologies based on sound and proven methodologies, with a special focus on managing change.

BUSINESS PROCESS DESIGN & IMPROVEMENT

We design and improve businesses processes to be efficient, practical and aligned to best practice.



CLOUD TECHNOLOGY IMPLEMENTATION

We implement Xero ecosystem technologies such as accounting, stock management, manufacturing, point-of-sale, CRM, financial reporting, workflow and more.

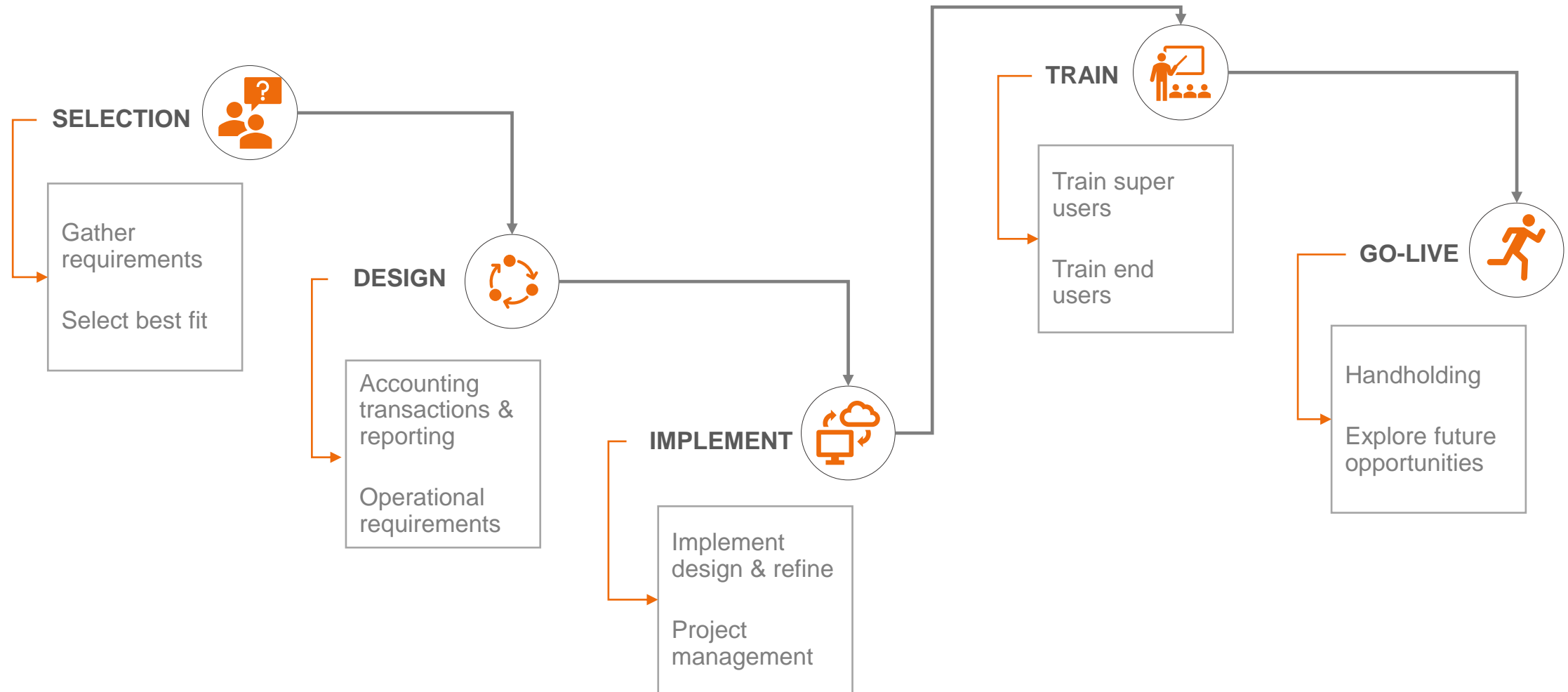


INTEGRATION AND SYSTEMS DEVELOPMENT

We develop custom and commercial solutions as well as Xero and ecosystem integrations for the cloud.



Implementation Approach





Primary Technology Platforms

Accounting

- Xero Cloud Accounting



Financial Reporting & Balance Consolidations

- Fathom Reporting

- Spotlight Reporting

- Syft Analytics



Inventory Management, Manufacturing & Warehousing

- Dear Inventory Systems



Point of Sale (POS)

- Vend POS

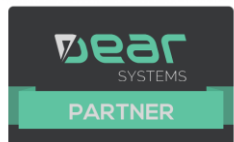


Receipt Posting & Going Paperless

- Receipt Bank

- Auto Entry

- Hubdoc





Engagement

REQUIREMENTS DISCUSSION

Understand **business requirements** & complexities



FIXED PRICE CONTRACTING

Fixed price contracting based on requirements & complexities



ONSITE / REMOTE IMPLEMENTATION

Remote implementations successfully completed in the US, Africa, China, Hong Kong, Mauritius & South Africa



ESTABLISH BEST FIT

Select **best fit** solution

PROJECT MANAGE

Manage milestones, **sign-off points**, responsibility framework & **change**

GO-LIVE

Master & transactional data cut-over, **Go-Live decision** point, handholding & run



Project management methodology

Area	Activity
Project governance	Milestone management
	Due dates
	Escalations
	Decision points
	Project health checks
Project change management	Identify change agents and resisters, and active management of them to ensure project success / continuation.
	Change indicators to manage project acceptance.
	Super user and end-user training and involvement throughout the project.
Project management	Overall project management including, budget, reporting, risk register, lessons learnt and giving overall continual direction.

Business process improvement and mapping



Refer to the attached example for business process improvement and mapping.



Thank You

“Without continual growth and progress, such words as improvement, achievement, and success have no meaning.”

– Benjamin Franklin



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